

CRITERIA 2.6.1 PROGRAMME OUTCOMES (POs) AND COURSE OUTCOMES (COs)

For Shri L P Raval College of Mass Media & Management Studies

Principle





2.6.1 Programme Outcomes (POs) & Course Outcomes (COs)

INDEX OF CRITERIA 2.6.1

Sr No.	Topics					
1.	Description					
2.	Programme Outcomes & Course Outcomes of BMS					
3.	Programme Outcomes & Course Outcomes of BAF					
4.	Programme Outcomes & Course Outcomes of BAMMC					
5.	Programme Outcomes & Course Outcomes of B.Sc.HS					

For Shri L P Raval College of Mass Media & Managament Studies





2.6.1 Shri L. Raval College of Mass Media and Management Studies is keen on teaching learning and evaluation process. The HEI follows the Curriculum of University of Mumbai being an affiliated college. HEI self-neither construct programme and courses, University of Mumbai develop curriculum for BMS, BAMMC, BAF & B.Sc.HS with specific programme outcome and course outcome HEI has to execute the quality education process with POs and Cos. HEI uploaded the POs and Cos on the college website for reference to every stakeholder including students, parents, alumni and employers.

1.Evaluation Process: The programme outcomes and Programme Specific outcomes are assessed with the help of course outcomes of the relevant programme through direct evaluation process. It is provided through University Examinations, terminal exams. internal and home assignments, unit tests. Students under university examination are evaluated for 75% of total marks and institution for 25% marks as internal assessment. Evaluation outcome is about 60-80% of all courses.

- 2. Industrial Outcome: The Institution has carried Industrial Visit Programme, BMS and BMM (BAMMC) departments has organized Education Trip. Industrial outcome is to increase the industrial and practical knowledge of students.
- 3. Placements: One of the most important Programme Outcomes of Undergraduate Degree is the employability of students upon successful completion of their degree programme. The college has a vibrant Placement Cell, which caters to the demands of companies from different sectors.
- 4. Higher Studies: Another parameter to measure attainment of POS, PSOs and COs is through progression of students towards higher studies in educational institutions in India and for post-graduation in Indian and Foreign Universities.

The HEI is very keen on Quality and Quantity education in programmes and courses.

The POs and Cos to treat as guidelines and pathways for teaching learning and evaluation process. The Cos and POs are considered as directions to get better education.

For Shri L P Rayal College of Mass Media & Management Studies





PROGRAMME OUTCOMES (POs) COURSE OUTCOMES (COs) OF BACHELOR OF MANAGEMENT STUDIES

For Shri L P Rava College of Mass Media & Management Studies





BACHELOR OF MANAGEMENT STUDIES

Program Outcomes

Towards the end of the program, the students will be able to:

- 1. To perform a thorough strategic analysis of an organization and an industry by understanding internal and external business environments.
- 2. To develop a knowledge base through conceptual learning by mode of interaction, presentations, projects, industrial visits and practical training.
- 3. To build a managerial personality in a holistic manner with an all-round development of skills of leadership, pro-active decision-making and facing challenging situations.
- 4. To enable students to take up competitive examinations and higher studies such as MMS, MBA in the field of specialization like marketing, finance, HR etc.
- 5. Enhance interpersonal communication of students by overcoming their weaknesses.
- 6. To promote an industrial outlook and build the gap between theory and practical applications to meet the industrial requirements.

For Shri L P Ray College of Mass Media
& Management Studies





COURSE OUTCOME FOR BACHELOR OF MANAGEMENT STUDIES

		FY	BMS		
		Semester I	T		Semester II
Sr. No		Subject	Sr. No		Subject
1.		Introduction to Financial Accounts	1.	†	Principles of Marketing
	CO 1	To discuss the basic concepts and the tools used in Financial Accounting.		CO 1	Identify functional and application areas of marketing.
	CO 2	To discuss the principles of Financial Accounting.		CO 2	Apply marketing mix (4Ps of marketing) to a given product and extended 3Ps to a service.
	CO 3	To discuss the meaning and scope of Accounting Standards.		CO 3	Distinguish marketing from selling concepts.
	CO 4	To identify various accounting transactions and recording of transactions in Books of Accounts.		CO 4	Identify micro and macro factors influencing the marketing environment. Marketing Mix, Segmentation
	CO 5	To acquaint knowledge of Depreciation Accounting. To demonstrate preparation and presentation of Final Accounts.		CO 5	Identify the factors affecting consumer behaviour.
				Tra	
2.	Business Statistics I		2.		Business Mathematics II
	CO 1	Compute measures of central tendencies and measures of dispersion for given data sets.		CO 1	Students will be able to set up and solve linear systems/linear inequalities graphically/geometrically
		Students will be able to represent and statistically analyze data graphically			and algebraically (using matrices). Solve discrete mathematics problems that involve:
	CO 3	Students will be able to compute probabilities and conditional probabilities in appropriate ways.		CO 2	computing permutations and combinations of a set, fundamental enumeration principle.
		Time series with linear, moving average		CO 3	Demonstrate understanding of numerical solutions to problems using the method of interpolation.
	CO 4	Students will be able to solve word problems using combinatorial analysis. Compute and interpret the coefficient of correlation and the "line of best fit" for bivariate data,		CO 4	Compute the expression for the derivative of a function using the rules of differentiation Including the power rule, product rule, and quotient rule and chain rule.
	CO 5	Probability, Decision Theory			
3.		Business Communication-I	3.		Business Communication – II
	CO 1	Distinguish between verbal and non verbal communication.		CO 1	Prepare effective powerpoint presentations on assigned topics.
	CO 2	Identify various modes of communication.		CO 2	Give presentations via powerpoint in front of a large
	CO 3	Draft effective job letters like cover letter, job acceptance letter and resignation letter.		CO 3	(60-70 people) audience. Effectively speak in a group discussion by being part
		Participate in debates and elocution thereby overcoming stage fear.		CO 4	of it. Face personal interviews with confidence and grace.
	CO 5	Prepare curriculum vitae for self and others.		CO 5	Write business letters like, inquiry, order, complaint/grievance and sales letters.
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4.		Foundation Course – I	4.	_		Foundation Course - II
	CO 1	Discuss violence against women and portrayal of women in the media.		СО	1	Discuss LPG concept, growth of information technology and communication.
	CO 2	Identify inequalities faced by people with physical and mental disabilities.		СО	2	Discuss concepts of Human Rights, its origin and adoption of the Universal Declaration of human rights.
	CO 3	Examine inequalities due to Caste system and inter group conflicts.		СО	3	Discuss about environmental degradation, its causes and importance of sustainable development
	CO 4	Narrate issues on Communalism and Regionalism.		СО	4	Examine causes of stress and conflict in Indian society.
	CO 5	Discuss philosophy of constitution of India, its structure, Preamble and features.				
5.		Foundation of Human Skills	5.			Business Environment
	CO 1	Analyse the influence of environment and heredity behaviour by studying respective individual behaviours.		СО	1	To understand the basics of business environment including its meaning, components and significance To identify and understand the impact of all the
	CO 2	Identify the determinants of a personality and the factors affecting it.		CO	2	components of BE on the business through environmental analysis
	CO 3	Perform personality tests like MBTI for respective individuals.		CO:	3	To study in depth the role played by macro environment components in framing business strategies and plans
	CO 4	Identify 'Type A' and 'Type B' personalities.			\forall	
	CO 5	Apply 'Johari Window' model on self and others.		CO 4	4	To understand the legal and political framework of an economy and its influence on business
6.		Business Economics I	6.			Principles of Management
	CO 1	To learn the working of micro variables of the economy.		CO 1	T	Discuss concepts of management and its impact on business
	CO 2	To analyze the working of demand and supply curves, while being able to see the impact of it on the economy.		CO 2	1	Describe evolution of management and its applicability in business
	CO 3	To analyze the different types of economies through various predefined characteristics.		CO 3	4	Discuss the process of management.
	CO 4	To analyze the supply patterns and understand the scales of economies and the level of diseconomies in an industry.		CO 4	\dagger	Elaborate Planning and its importance in management Discuss concepts of organizing, Staffing, Coordination Directing and Control.CSR and Green
	CO 5	To identifying different variables influencing the pricing of a product in a firm; and being able to calculate the price in different working scenarios.				Management Management
7.		Business Law	7.			Industrial Law
	CO 1	Explain the concepts of offer, acceptance, agreement, contract and its various essentials.		CO 1		Analyze the provisions related to the Industrial Disputes Act, 1947 (IDA, 1947).
	CO 2	Compare offer and acceptance, agreement and contract.		CO 2		Identify the differences in terms of strikes, lockouts,
	CO 3	Describe each component/essential of a valid contract in detail with illustrations.			+	ayoffs, closure, retrenchment, etc.
	CO 4	Analyse and infer modes in which a contract may be discharged		CO 3	f	Examine a given set of case with respect to the laws framed under the IDA, 1947. Factories Act
	CO 5	Companies Act, 2013 Consumer Protection Act		MQQ ME	0	Apply the provisions of the Trade Unions Act, 1926 TU Act, 1926) correctly to a certain problem
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		SYB	BMS			
		Semester III			Semester IV	
Sr.No.		Subject	Sr.No.		Subject	
1.	Accounting For Managerial Decision		1.		Business Economics	
	CO 1	Calculate ratios based on Financial Statements and income statements Use Financial Statements to obtain Cash Flows for		CO 1	Discuss Macroeconomics with its Meaning, Scope and Importance.	
	CO 2	the firm and equity holders. Develop presentation and writing skills		CO 2	Analyze Circular flow of aggregate income and expenditure in an economy.	
	CO 4	Apply appropriate legal and ethical standards.			expenditure in an economy,	
	CO 5	Demonstrate effective project execution and control techniques that result in successful projects.		CO 3	Calculate The Measurement of National Produc & Define Green GNP and NNP concepts for National Income and Economic Welfare	
				CO 4	Develop Trade Cycles with its Phases.	
				CO 5	Determine the sources of Money Supply & Factors influencing Velocity of Circulation of Money. Keynesian approaches, Public Revenue	
2.	Bus	siness Planning and Entrepreneurship	2.	P	roduction and Quality Management	
	Management CO 1 Describe the qualities of successful entrepreneurs.			CO 1	To make the student understand the basics of production management including its definition,	
	CO 2	Explain theories of entrepreneurship	1, 10		importance and types of production systems To familiarize the students with concept of	
	CO 3	Related problems faced by Women entrepreneurs.		CO 2	materials management and different inventory control techniques used in the industry	
	CO 4	Explain the concept of innovation, invention, creativity in business idea generation.		CO 3	To understand the concept of product development and plant location and layout. And how they can be practically applied to meet the requirement of the business	
	CO 5 Design business plan.			CO 4	To understand the criticality of how productivity is adopted by various industries to improve their overall functioning and to earn profits	
				CO 5	To explain the concept of Total Quality Management and its implementation	
3.		Foundation Course III	3.	Foundation Course III		
	CO 1	Discuss Environment and its composition like Lithosphere, Atmosphere, Hydrosphere, Biosphere	. u	CO 1	Identify the nature of ethics in terms of personal, professional and managerial.	
	CO 2	Perform classification (Renewable & non-renewable) & bring out ways to stop Exploitation of Natural resources in sustainable		CO 2	Overcome myths about business ethics in the practical workplace.	
	CO 3	Discuss Biogeochemical cycles, Ecosystem & Ecology; Food chain, food web & Energy flow pyramid		CO 3	Identify best ethical practices across functional areas like Marketing, Finance and Human Resource thereby avoiding white collar scams.	
	CO 4	Develop disaster management cycles.		_CO 4	Identify best corporate practices with reference to	
	CO 5	Examine techniques of solid waste management, anthropogenic waste, e-waste & biomedical waste (proving consumerism as a cause of waste). We dia For Shri L P Raval College of Waste Wedia & Management Studies	COLLEGE	S MED/A & M.	corporate governance.	
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4.		Strategic Management	4.		Business Research Methods
	CO 1	Define vision, mission, goals and objectives for an organization.		CO 1	Identify the research designs to be used: Exploratory, Descriptive or causal
	CO 2	Write down SWOT (Strengths, Weakness, Opportunities and Threats) analysis by scanning internal and external environments.		CO 2	Identify sample(s) and effectively use probability and non probability sampling methods.
	CO 3	Effectively apply various strategies at corporate level, business level and functional level by analysing the environmental factors.	5	CO 3	Distinguish between primary and secondary courses of data.
	CO 4	Effectively apply the BCG (Boston Consulting Group) matrix to different products/services of an organization. Control technique for effective management		CO 4	Design a proper structured questionnaire by using various scaling techniques.

5.		Information Technology in Business Management-I	5.		Information Technology In Business Management-II
	CO 1	Describe the Information System pyramid in an organizational hierarchy. Describe various emerging trends in information		CO 1	Recall the functional systems and components of the
	CO 2	technology with special contributions to certain IT revolutionized fields.		CO 2	Draw differences between Manager A. C.
	CO 3	Explain the concepts of digital economy and digital organization. Describe concepts such as Database, Database	-	CO 3	(ERP), Supply Chain Management (SCM), Customer
	CO 4	Management Systems (DBMS), Open source software, Operating Systems and their relevant		CO 4	Relationship Management (CRM). Explain the ERP & CRM lifecycles for an enterprise.
	CO 5	Describe the functions used in Microsoft applications such as MS-Word, MS-Excel, MS-Powerpoint		CO 5	Data Mining, Outsource, Cloud Computing as Database Management Systems (DBMS), Data Mining, Data Warehousing and their importance
6.	Introduction to Cost Accounting (Finance)		6.	S	trategic Cost Management (Finance)
	CO 1	To discuss the basic concepts and the tools used in Cost Accounting.		CO 1	To understand strategy from the perspective of costing in an enterprise.
	CO 2	To discuss the principles and procedure of cost accounting and to apply them to different practical situations.		CO 2	To analyse and understand the relevance of non-financial information about productivity, quality and other key success factors for the firm.
	CO 3	To identify various elements of Cost Accounting viz. Material, Labour and Overheads costing. To discuss emerging cost concepts viz. Uniform		CO 3	To provide the students with a framework for analysis and design of internal accounting systems
	CO 4	costing, Target costing, Benchmarking, Just in time, Balance Score Card.Cost Sheet		CO 4	and related strategies It seeks to provide specialisation-level knowledge to financially motivated managers to be in the role of management accounting in complex modern industrial organisations.
7.	В	7.	Auditing (Finance)		
	CO 1	Understand the operations and structure of different financial institutions.		CO 1	Define Auditing Standards. Defining Overview of the Audit Process.Defining Audit Planning,
	CO 2	Describe various types of insurance contracts and their uses in financial services	NI COLLEGE	CO 2	Audit evidence and audit reports. Define Audit Environment. Explain need for independent audit.
	CO 4	Describe clients' dispositions toward risk and identify appropriate strategies to pursue Identify the factors that affect interest rates and evaluate relationships between the prices of securities		MEDIA3	
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8.	. Consumer behaviour (Marketing)]	Integrated Marketing Communication		
		Develop an understanding about the consumer	1		(Marketing)		
	CO 1	decision making process and its application in marketing functions of firms.		CO	Equip the students with knowledge of planning and execution of an effective Integrated Marketing Communication Programme.		
	CO 2	Discuss individual determinants of consumer behaviour with reference to consumer needs and	СО	Discourse footowers and application of Interested			
		motivation, personality, self concept, consumer perception learning and attitude		СО	3 Describe promotional tools of Integrated Marketing Communication		
	CO 3	Discuss environmental determinants of consumer behaviour with reference to the role of different members in family, social class, group dynamics, and cultural influence in buying behaviour.		СО	Discuss role of Advertising, Personal Selling, Direct marketing, Public relations and publicity		
	CO 4	Identify different consumer decision making models.			and Sales promotion in Integrated Marketing Communication		
	CO 5	Discuss diffusion of innovation process.					
9.		Advertising (Marketing)	9.		Event Marketing (Marketing)		
	CO 1	To understand and examine the growing importance of advertising in communication mix		CO 1	To understand driving new customer acquisition, customer engagement, and drive brand awareness.		
	CO 2	To understand the construction of an effective advertisement in various media		CO 2	To understand vent marketing goals is essential for creating a high-performing calendar of events.		
	CO 3	To explore the future of and careers in advertising	10.	CO 3	To explore the future of and careers in advertising		
	CO 4	To understand 7P's marketing mix		CO 4	The 5 areas you need to make decisions about are: PRODUCT, PRICE, PROMOTION, PLACE AND PEOPLE. Increase awareness of your brand/business.		
10.		Recruitment and selection (HR)			Training and Development (HR)		
	CO 1	The objective is to familiarize the students with concepts and principles, procedure of Recruitment and Selection in an organization		CO 1	To make the students acquainted with working of the two powerful media; i.e. radio and television.		
	CO 2	To give an in depth insight into various aspects of Human Resource management and make them acquainted with practical aspect of the subject		CO 2	The content is useful for both advertising and journalism		
	CO 3	To equip students to face the modern and innovative techniques and dynamics of recruitment and selection practices that prevail in the industry.		CO 3	Students in order to further their careers in their respective fields		
11.		Motivation & Leadership (HR)	11.	Hun	nan Resource Planning & Information System (Hr)		
	CO 1	To share knowledge of various theories of motivation and its implementation		CO 1	Understand the core issues involved in human resource planning (HRP) and		
	CO 2	To share knowledge of the leadership strategies for managing people and changing organization			forecasting Explores different factors that managers		
	CO 3	To study how leaders facilitate group development and problem solving at work		CO 2	should consider while making decisions in developing their human resources plan		
	CO 4	To acquaint learners with practical approaches to motivation and leadership & its application in the Indian context	4	S MASS ME	District Control of the Control of t		
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		TY	BMS		M.	
		Semester V	T		Semester VI	
Sr.No.	T	Subject	Sr.No.		Subject	
1.	Logistics and supply chain management		1.		Operations Research	
	CO 1	To Identify basic concepts of logistics and supply chain management, its function and global trends.	1	СО	Identify and dayslan anaestional research models	
	CO 2	Demonstrate the ability to communicate effectively both orally and in writing.		CO	Understand the motherwatical to dust the sur	
	CO 3	Demonstrate knowledge of the legal and ethical environment impacting business organizations and exhibit an understanding and appreciation of the ethical implications of decisions.		CO 3	Identify mothers time I and the state of the	
	CO 4	Demonstrate knowledge of current information, theories and models, and techniques and practices in all of the major business disciplines including the general areas of Accounting and Finance, Information Technologies, Management, Marketing, andQuantitative Analysis.		CO 4	Develop a report that describes the model and the solving technique, analyze the results and propose recommendations in language understandable to the decision-making processes in Management organization.	
2.	Corpo	rate Communications & Public Relations	2.		Project Work	
	CO 1	Comprehend various aspects of corporate communication		CO 1		
	CO 2	Comprehend various aspects and theories of Public Relations			Practical knowledge about specialized course Learning research and analysis about the company	
	CO 3	Be able to understand various mass media laws and use of technology in CCPR		CO 2	and working pattern	
3.	Wealth Management (Finance)		3.	International Finance (Finance)		
	CO 1	To provide an overview of various aspects related to wealth management.		CO 1	Describe the importance of balance of trade and balance of payments to the development of macroeconomic policy.	
	CO 2	To discuss the relevance and importance of Insurance Planning in wealth management. To discuss the relevance and importance of		CO 2	Discuss the role that international institutions play in the global arena.	
	CO 3	Investment Planning in wealth management. To acquaint the learners with issues related to taxation in wealth management.		CO 3	Judge whether international parity conditions are met	
	CO 5	To acquaint the learners with issues related to Estate Planning in wealth management.		CO 4	Describe the various currency arrangements a country may adopt	
				CO 5	Identify opportunities for arbitrage and discuss methods to exploit these opportunities.	
4.		Direct Taxes (Finance)	4.		Indirect Taxes (Finance)	
	CO 1	To Define and Examine service concepts used by service industries and by discussing the rationale for the application.		CO 1	Students would explain the various terms related to Goods and Service tax (GST).	
	CO 2	To provide the appropriate theories, models, and other tools to make better decisions in services			Students would compute the amount of CGST, SGST and IGST payable after considering the	
	CO 3	To formulate effective service design for both consumer and business products/services		CO 2	eligible input tax credit. Students would analyse whether a person is required to obtain registration	
	CO 4	To offer diverse learning opportunities to develop analytical and soft skills.	St. Or Mas	MEDIA	under GST law	
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	westment Analysis & Doutfolie Management	5.	Str	ategic Financial Management (Finance
СО	assets in financial markets through measurements of		CO 1	Comprehend fundamental aspects of corporate finance management • Have comprehensive overview of corporate governance and assurance with respect to finance sector.
СО	risk and returns through mathematical and statistical models. Students can identify the benefit of diversification of holding a portfolio of assets, and the importance played by the market portfolio.		CO 2	Understand the basic concept, function of techniques of financial management such as dividend policy, advance techniques of capital budgeting.
CO	Demonstrate how to apply different valuation models to evaluate fixed income securities such as bonds, equity stocks, and how to construct and evaluate portfolio through various models of evaluation			reconniques of capital studenting.
CO	To develop analytical abilities to appraise the			
-	Financial Accounting (Finance)	6.		Project Management (Finance)
	It familiarizes the learners about various Company		CO 1	Apply appropriate legal and ethical standards i project implementing.
CO 1	accounting such as Amalgamation, AS 13, Buyback of shares (Sec 68) etc. It enables the learners to understand the scope, provisions, terms and conditions for Internal		CO 2	Apply project management practices to the launch of new programs, initiatives, products, services, and events relative to the needs of stakeholders.
CO 2	Reconstruction, Buyback of shares, Investment accounting etc.		CO 3	Implement general business concepts, practices and tools to facilitate project success.
			CO 4	Apply appropriate legal and ethical standards.
			CO 5	Demonstrate effective project execution and control techniques that result in successful projects.
		7.		Brand Management (Marketing)
			CO 1	To understand the basics and significance of
GOA	Service Marketing (Marketing) Relate the basic difference between goods marketing		001	branding and brand management
CO 1	Relate the basic difference between goods marketing & services marketing		CO 2	To explain the criticality of effective brand
CO 1	Relate the basic difference between goods marketing & services marketing Describe the concepts of service marketing triangle and purchase process of services. Explain 7 P's of marketing of services (product, price			To explain the criticality of effective brand management in the current business environment. To make the student walk through the process brand management and help them in identifying
	Relate the basic difference between goods marketing & services marketing Describe the concepts of service marketing triangle and purchase process of services.		CO 2	To explain the criticality of effective brand management in the current business environment
CO 2	Relate the basic difference between goods marketing & services marketing Describe the concepts of service marketing triangle and purchase process of services. Explain 7 P's of marketing of services (product, price place, promotion, process, physical evidence and people) with special emphasis on 3 P's People,		CO 2	To explain the criticality of effective brand management in the current business environment. To make the student walk through the process brand management and help them in identifying factors responsible for success/failure of a brand. To comprehend the process of how to build,



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8.			8.		Retail Management (Marketing)
	Custon	mer Relationship Management (Marketing)		СО	To understand the basics concepts of retail industry and different types of retailers
	CO 1	Overcome barriers and challenges to CRM.		CO	
	CO 2	Develop effective CRM strategies.		-	of retail industry
	CO 3	Plan and implement effective CRM strategies. Automate CRM activities with the help of software		CO 3	To acquaint the students with Trends and Technology in Retailing
	CO 4	apps for customer services.		CO 4	To learn how to receive, present and maintain merchandise
				CO 5	To study the basics of store management
9.	I	Sales and Distribution (Marketing) Understand role and scope of sales management and	9.		International Marketing (Marketing)
	CO 1	distribution management in a company Gain knowledge on market analysis and method of		CO 1	Identify the need and drivers of international marketing.
	CO 3	sales forecasting Understand distribution channel management with its effective distribution strategy and channel designing		CO 2	Distinguish between domestic and international marketing.
	CO 4	Understand ethics and trends in sales and distribution management		CO 3	Scan and analyse international marketing environmental factors.
				CO 4	Develop international marketing strategies.
				CO 5	Plan and design international promotional campaigns.
40					
10		gic Marketing Management (Marketing)	10	Media	a planning and Management (Marketing)
	CO 1	Analyse marketing opportunities and threats		CO 2	Describe media research and its sources
	CO 2	Discuss strategic concepts and theories and their application in marketing environments. Develop and critically assess marketing strategies		CO 3	Discuss about different media available like print media, Television, Outdoor, Radio, Online media.
		Research and analyse marketing strategies in		CO 4	Develop media strategy in current scenario.
	CO 4	different contexts	. "	CO 5	Design media budget
				CO 6	Discuss the process of media buying
				CO 7	Discuss Media Scheduling strategies
11,		Finance for HR Profession (HR)	11.		HRM in Global Perspective (HR)
	CO 1	Understand the various dimensions of Compensation Management used by the companies to attract, retain, motivate and to reward employee performance.		CO 1	Equip the students with requisite knowledge, skills &right attitude necessary to provide effective leadership in a global environment.
	CO 2	Familiarise the role of various bodies involved in Compensation Management Shri L P Raval Poliege of Mass Media & Management Studies	E OF MASS	0.02	Develop competent management professionals with strong ethical values, capable of assuming a pivotal role in various sectors of the Indian Economy &Society, aligned with the national priorities. A career in diverse sectors of the industry domestically and globally
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12	Charles Man de Hilliam (MID)	1 40			
12.	Strategic Management in HRM (HR)	12.	Organisational Development (HR)		
	CO 1 Integrated perspective on role of HRM in modern business Ability to plan human resources and implement techniques of job design Ability to handle employee issues and evaluate the new trends in HRM		Understand the process designed to improve the effectiveness of an organisation by incorporating individual, group and system level requirements • CO 1 Analyse and evaluate the role of HRD and OD in relation to organisational outcomes such as organisational effectiveness, productivity and quality of working life.		
			CO 2 Collaborate effectively with others for sharing and extending knowledge to complete complex HRD task		
13.	Performance Management in HR (HR)	13.	HRM in Service Sector Management (HR)		
	CO 1 Enhance their skills in setting clear expectations and objectively measuring individual performance using objectives and competencies as key measures Ability to plan human resources and implement techniques of job design Ability to handle employee issues and evaluate the new trends in HRM		CO 1 To study the concept and the growing importance of HRM in service sector • To recognize and evaluate how human resources are managed in service sector • To understand the significance of human element in creating customer satisfaction through service quality		
			To explore the ways in which HR strategy, structure, delivery and practices can be used to create valuable products and services • To offer diverse learning opportunities to develop analytical and soft skills.		
14.	Industrial Relation (HR)	14.	Indian Ethos in Management (HR)		
	CO 1 Define labor relations, industrial relations systems, and participatory processes at work Distinguish the procedure concerning worker participation and participatory institutions and instruments of trade union representation		CO 1 Understand the various elements of Indian ethos and management lessons from Indian scriptures. Articulate issues in business ethics, the ethical business environment and their potential effect on personal, managerial and corporate decisions. Deal with varied ethical dilemma at workplace and explore the impact of moral philosophies in ethical decision making Explore the significance of Value Education and Service Learning and ways to promote peace and		
			CO 2 harmony Recognize the core human values for shaping an individual's personality, external behavior and internal sense of wellbeing		

For Shri L P Rayal College of Mass Media & Management Studies





PROGRAMME OUTCOMES (POs) COURSE OUTCOMES (COs) OF BACHELOR OF COMMERCE (ACCOUNTS AND FINANCE)

For Shri L P Raval College of Mass Media & Management Studies





BACHELOR OF COMMERCE (ACCOUNTS AND FINANCE)

Program Outcomes

Towards the end of the program, the students will be able to:

- To provide strong emphasis on developing analytical skills and to offer a solid grounding and professional competence in all aspects of commerce particularly corporate accounting and costing, direct and indirect taxation.
- 2) To tabulate the basic differences between the generally accepted Accounting Standards (GAAP) in the United States and the International Financial Reporting Standards (IFRS).
- 3) To enable students to take up competitive examinations and higher studies such as CA/CMA/CS.
- 4) To produce graduates who will provide innovative solutions to problems, apply research skills to business challenges particularly financial management.
- 5) To helps aspirants to acquire knowledge in the field of accounting, taxation, auditing, risk management, financial accounting, taxation, managerial economics, and business law and business communications.
- 6) Enhance interpersonal communication of students by overcoming their weaknesses.

For Shri L P Raval College of Mass Media & Management Studies .

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COURSE OUTCOME BACHELOR OF COMMERCE (ACCOUNTS AND FINANCE)

		FY	BAF			
		Semester I			Semester II	
Sr. No		Subject	Sr. No		Subject	
1.		Financial Accounting I	1.		Financial accounting II	
	CO 1	To discuss concepts, benefits , procedures for the issue		CO 1	To identify nature of single entry book system	
		of Accounting Standards.	+	CO 2	To identify methods of branch accounting under dependent and independent methods.	
	CO 2	To evaluate cost of inventory applying different valuation methods FIFO and Weighted Average method.		CO 3	To calculate claims under fire insurance policy.	
	CO 3	To classify receipts and expenditure into capital, revenue and deferred revenue.		CO 4	To identify accounting rules of consignment accounting and valuation of stock.	
	CO 4	To prepare final accounts of manufacturing concerns.				
	CO 5	To prepare departmental trading and profit and loss accounts and balance sheets.				
+		Cost Accounting-I	2.		Auditing - I	
	CO 1	Identify the differences between cost accounting and financial accounting.		CO I	Examine the basic concepts, principles and types of auditing.	
	CO 2	Point out to the advantages of adopting cost accounting as against financial accounting.		CO 2	Appraise Internal Audit and compare with Internal Check and External Audit	
	CO 3	Identify and classify transactions on different bases and allocate them under the correct class.			CO 3	Understand the Audit Programme and Audit Planning
	CO 4	Handle documentation with regard to inventory in an organisation.		CO 4	Explain the Audit Sampling techniques and their types.	
	CO 5	Classify the levels of stock lying in a company into different categories and examine them accordingly.				
T	Int	roduction to Financial Management – I	3.		Business Laws-I	
	CO 1	To discuss meaning, scope, importance and objectives		CO 1	Explain the concepts of offer, acceptance, agreement contract and its various essentials.	
1		of financial management. To discuss various concepts of valuation viz. Present		CO 2	Compare offer and acceptance, agreement and contract.	
	CO 2	value, annuity, time value of money, discounting and compounding techniques.		CO 3	Describe each component/essential of a valid contract in detail with illustrations.	
	CO 3	To interpret different types of leverages viz. operational, financial and combined.		CO 4	Analyse and infer modes in which a contract may be discharged.	
	CO 4	To illustrate the relationship between operational and financial leverage.		CO 5	Examine special contracts such as bailment, pledge, agency, etc.	
	CO 5	To analyse the need and different sources of finances long term, medium term and short term.	COLLEGE	CO 6 OF MASSAURA Road	Explain the rights and liabilities of parties entering into such special contracts. Distinguish between bailment, pledge, agency, etc., Consumer Protection Act	
-		For Shri L P Rayal College of Mass Media & Management Studies	(Easy)	a Road		



4.	Business Communication-I			T		Business Communication-II
	CO1	Distinguish between verbal and non verbal communication.			CO 1	Prepare effective powerpoint presentations on assigned topics.
	CO 2	Identify various modes of communication.			CO 2	Give presentations via powerpoint in front of a large (60-70 people) audience.
	CO 3	Draft effective job letters like cover letter, job acceptance letter and resignation letter.			CO 3	Effectively speak in a group discussion by being par
	CO 4	Participate in debates and elocution thereby overcoming stage fear.			CO 4	of it. Face personal interviews with confidence and grace.
	CO 5	Prepare curriculum vitae for self and others.			CO 5	Write business letters like, inquiry, order,
				1		complaint/grievance and sales letters.
5.	-	Foundation Course – I	5.	\dagger		Foundation Course - II
	CO 1	Discuss violence against women and portrayal of women in media.			CO 1	Discuss LPG concept, growth of information technology and communication.
	CO 2	Identify inequalities faced by people with physical and mental disabilities.			CO 2	Discuss concepts of Human Rights, its origin and adoption of the Universal Declaration of human rights.
	CO 3	Examine inequalities due to Caste system and inter group conflicts.			CO 3	Discuss about environmental degradation, its causes and importance of sustainable development
	CO 4	Narrate issues on Communalism and Regionalism.			CO 4	Examine causes of stress and conflict in Indian society.
	CO 5	Discuss philosophy of constitution of India, its structure, Preamble and features.				
6.	1	Business Environment	6.	+		Business mathematics
	CO 1	Discuss Business Objectives, Dynamics of Business and its Environment, Types of Business Environment.			CO 1	percentage problems.
	CO 2	Perform Environmental Analysis using	-		CO 2	Apply proportions to rate, base, and percentage problems.
		PESTEL Analysis & SWOT Analysis Discuss Ethical Dilemmas, Corporate	-		CO 3	Calculate trade discounts, single and series, cash discounts.
	CO 3	Culture and Ethical Climate			CO 4	Apply simple interest and compound interest formula.
	CO 4	Develop Entrepreneurship as a Career Option		$\ \cdot \ $	CO 5	Identify investment prospects in shares
	CO 5	Examine Consumerism in India & discuss Consumer Protection Act 1986		L		and mutual funds.
'·		Business Economics I	7.			Innovative Financial Services
	CO 1	To learn the working of micro variables of the economy.			CO 1	The learners would understand to apply necessary skills in managing a
	CO 2	To analyze the working of demand and supply curves, while being able to see the impact of it on the economy.				They will be able to apply financial concepts, theories and tools and would
		To analyze the different types of economies through various predefined characteristics.			CO 2	be in the position to evaluate the legal, ethical and economic environment
		To illustrate the relationship between operational and financial leverage.		L		related to financial services
	CO 5	To analyze the supply patterns and understand the scales of economies and the level of Shri L P & diseconomies in an industry.	aval/Cu nageme	lle(ent	go of Ma Studies	ES Media
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PROGRAMME OUTCOMES (POs)

COURSE OUTCOMES (COs)

OF

BACHELOR OF ARTS

IN

MULTIMEDIA AND MASS

COMMUNICATION(B.A.M.M.C)

For Shri L P Raval College of Mass Media & Management Studies -





Bachelor of Arts in Multimedia and Mass Communication (B.A.M.M.C)

Program Outcomes

Towards the end of the program, the students will be able to:

- 1. Program considers media industries and their relationship to culture and society, and the understanding of how communication works. The program emphasizes the development of critical thinking, professional writing skills and effective oral communication.
- 2. The Communication and Media Studies major prepares students for a wide variety of careers in business and industry, advertising, public relations and journalism, or advanced study
- 3. This program will equip the learners with professional skills essential for making a career in the Entertainment industry, Cinema, Television, OTT Platforms, social media platforms etc.
- 4. Students would demonstrate the ability to apply rhetorical principles in a variety of creative, cinematic, organizational, professional and journalistic venues.
- 5. Knowledge, skills, and values that prepare them for future careers in our interconnected society, whether in mass media or advanced study
- 6. Learners would develop a global awareness of political, social and corporate issues influenced by communication sensitivity and skills.
- 7. Learners will understand mass media as a system of interrelated forces, including historical foundations, technological advances, economic dynamics, regulatory constraints, and ethical concerns.
- 8. This programme will also give them an improved sense of self confidence and self-efficacy and an awareness of their responsibilities as professionals in their field
- 9. Learners will be able to create and design emerging media products, including blogs, digital audio, digital video, social media, digital photography, and multimedia.
- 10. They will be better equipped to grasp the complex relationship between communication/media theories and a diverse set of individual, social, and professional practices.
- 11. Learners will be able to conceptualize, design, and produce one or more works in media based on effective principles and practices of media aesthetics for a target audience.
- 12. The audio is an inevitable part and effective sound is the sole of audio and audio-video production. The training in sound processing shall help learner to use professional sound in his projects of Photography, Radio and Television as well as Film Communication

For Shri L P Raval College of Mass Media & Management Studies





COURSE OUTCOME Bachelor of Arts in Multimedia and Mass Communication (B.A.M.M.C)

10-00		FY BA	MM	C	
		Semester I			Semester II
Sr. No		Subject	Sr. No		Subject
1.		EFFECTIVE COMMUNICATION – I	1.	EFF	FECTIVE COMMUNICATION SKILLS-II
	CO 1	To make the students aware of functional and operational use of language in media		CO 1	To make the students aware of use of language in media and organization
	CO 2	To equip or enhance students with structural and analytical reading, writing and thinking skills.		CO 2	To equip or enhance students with structura and analytical reading, writing and thinking skills.
	CO 3	To introduce key concepts of communications.		CO 3	To introduce key concepts of communications.
2.		FOUNDATION COURSE – I	2.		FOUNDATION COURSE II
	CO 1	To introduce students to the overview of the Indian Society		CO 1	To introduce students to the overview of the Indian Society.
	CO 2	: To help them understand the constitution of India.		CO 2	To help them understand the constitution of India
	CO 3	To acquaint them with the socio-political problems of India.	, 1	CO 3	To acquaint them with the socio-political problems of India
3.		VISUAL COMMUNICATION	3.		CONTENT WRITING
	CO 1	To provide students with tools that would help them visualize and communicate.		CO 1	To provide students with tools that would help them communicate effectively.
	CO 2	Understanding Visual communication as part of Mass Communication. To acquire basic knowledge to be able to carry out a project in		CO 2	Understanding crisp writing as part of Mass Communication.
		the field of visual communication. To acquire basic knowledge in theories and		CO 3	The ability to draw the essence of situations and develop clarity of thought.
	CO 3	languages of Visual Communication. The ability to understand and analyze visual communication from a critical perspective			
1.	FUNDA	AMENTALS OF MASS COMMUNICATION	4.	I)	NTRODUCTION TO ADVERTISING
	CO 1	To introduce students to the history, evolution and the development of Mass Communication in the world with special		CO 1	To provide the students with basic understanding of advertising, growth, importance and types.
	CO 2	To understand the development of Mass Communication models. To develop a critical understanding of Mass Media		CO 2	To understand effective advertising campaigns, tools, models etc. To comprehend the role of advertising, various departments, careers and creativity.
	CO 3	To understand the concept of New Media and Media Convergence and its implications.	285	16	To provide students with various advertising trends, and future.
\perp		For Shri L P Rayal College of Mass Media & Management Studies	NA LE	Mira Road ist) - 40110"	



			5.		
5.	CURRENT AFFAIRS				INTRODUCTION TO JOURNALISM
	CO 1	To provide learners with overview on current developments in various fields. To generate		CO 1	To help media students to acquaint themselves with an influential
		interest among the learners about burning issues covered in the media		CO 2	Medium of journalism that holds the key to opinion formation & to create awareness.
	CO 2	To equip them with basic understanding of politics, economics, environment and technology so that students can grasp the relevance of related news.			
	CO 3	Twenty minutes of newspaper reading, and discussion is mandatory in every lecture.			
6.		- HISTORY OF MEDIA	6.		MEDIA GENDER & CULTURE
		Learners will be able to understand Media history through key events in the cultural history. To enable the learner to understand the major developments in media history. To understand the history and role of		CO 1	To discuss the significance of culture and the media industry.
	CO 1			CO 2	To stress on the changing perspectives of media, gender and culture in the globalized era.
		professionals in shaping communications.		CO 3	To understand the association between the
	CO 2	To understand the values that shaped and continues to influence Indian mass media.			media, gender and culture in the society.
	CO 3	Learners will develop the ability to think and analyze about media. To sharpen the reading, writing, speaking and listening skills that will help the students to understand the development of Media.			
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For Shri L F Tay N College of Mass Media





		SY BA	AMM	C			
		Semester III	Semester IV				
Sr. No		Subject	Sr. No		Subject		
1.	CORI	PORATE COMMUNICATION AND PUBLIC	1.	V	WRITING AND EDITING FOR MEDIA		
	CO 1	RELATIONS To provide the students with basic understanding of the concepts of corporate communication and public relations.		CO 1	To provide the students with basic understanding of the concepts of corporate communication and public relations. It would help the learner acquire information in the concepts of corporate communication and public relations.		
	CO 2	To introduce the various elements of corporate communication and consider their roles in managing media organizations .To examine how various elements of corporate		CO 2	gathering skills and techniques. The learner will gather knowledge of different news and copy formats along with appropriate style sheets and layout.		
		communication must be coordinated to communicate effectively in today's competitive world. To develop critical understanding of the		CO 3	On completion of this course, students will be able to understand similarities and differences in writing for all forms of media including internet and digital.		
	CO 3	different practices associated with corporate communication with the latest trends and social media tools					
2.		MEDIA STUDIES	2.		MEDIA LAWS AND ETHICS		
	CO 1	To provide an understanding of media theories		CO 1	To provide the learners with an understanding of laws those impact the media		
	CO 2	To understand the relationship of media with culture and society		CO 2	To sensitize them towards social and ethical		
	CO 3	To understand Media Studies in the context of trends in Global Media.			responsibility of media		
3.	II.	NTRODUCTION TO PHOTOGRAPHY	3.		MASS MEDIA RESEARCH		
	CO 1	To introduce to media learners the ability of image into effective communication. To help the learner understand that media		CO 1	To introduce students to debates in Research approaches and equip them with tools to carry on research.		
	CO 2	photography is a language of visual communication and is far beyond just point and shoot fun moments. To practice how a picture speaks thousand words by enlightening the learner on how.		CO 2	To understand the scope and techniques of media research, their utility and limitations		
	CO 3	To develop the base of visualization among learners in using pictures in practical projects. To help learner work on given theme or the subject into taking a relevant picture or photo feature For Shift P Rayal Opliage of Mass Media	15	LEGE OF MAS	1.8		
		& Management Studies	RAVA	(East) - 4011			



4.		FILM COMMUNICATION-I			FILM COMMUNICATION II		
	CO 1	To inculcate liking and understanding of good cinema		CO 1	Awareness of cinema of different regions. Understand the contribution of cinema in society		
	CO 2	To make students aware with a brief history of movies; the major cinema movements.		CO 2	How to make technically and grammatically good films. From making to marketing of		
	CO 3	Understanding the power of visuals and sound and the ability to make use of them in effective communication. Insight into film		CO 3	films. Economic aspects of film. Careers in films.		
		techniques and aesthetics.	-				
5.		COMPUTERS MULTIMEDIA – I	5.		COMPUTER MULTIMEDIA II		
	CO 1	To help learners make the media industry ready. This will help learners to be aware of the minimum requirement of the software when stepping out in the industry. To introduce the media softwares to make the learners understand what goes behind the scenes and help them choose their stream.		CO 1	To help learners be media industry ready. This will help learners to be aware of the minimum requirement of the software when stepping in the industry.		
				CO 2	To introduce the media software to make the learner understand what goes behind the scene and help them choose their stream.		
	CO 2	To prepare learners skilled enough for independency during project papers in TY sem VI		CO 3	To help learners work on small scale projects during the academic period.		
	CO 3	To help learners work on small scale projects during the academic period.					
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6.	Name of State of Stat	Electronic Media I			Electronic Media II		
	CO 1	To help learner to understand history of Radio & TV		CO 1	To help learner to understand Evolution and growth of Radio and Television:		
	CO 2	To introduce Sound for both TV and Radio		CO 2	To introduce Regional channel, TRP		
	CO 3	To help learners work Introduction to Formats (Fiction and nonfiction), Production process		CO 3	To help learners broadcast Media, Trends in media		

For Shri L P Rava College of Mass Media & Management Studies





		TY BA	MM	C	
		Semester V			Semester VI
Sr. No		Subject	Sr. No		Subject
1.		COPYWRITING	1.		DIGITAL MEDIA
	CO 1	To learn the process of creating original, strategic, compelling copy for various mediums To train students to generate,		CO 1	Understand digital marketing platform Understand the key goals and stages of digital campaigns
		To learn the rudimentary techniques of advertising headline and body copywriting,		CO 2	Understand the of use key digital marketing tools
	CO 2	the economy of words and thought peculiar to this type of writing, and the necessity of		CO 3	Learn to develop digital marketing plans
	CO 3	creative thinking in written expression. In an ad agency, as a copywriter, one cannot "Just be creative and express self" – here one is in a 'creative professional', and have to be able to use the power of creativity for a commercial/business reason – as someone is paying you to get a problem solved, using your creativity.			
2.	ADV	/ERTISING & MARKETING RESEARCH	2.		ADVERTISING DESIGN
	CO 1	The course is designed to inculcate the analytical abilities and research skills among the students		CO 1	Learners shall understand the process of planning & production of the advertisement. To highlight the importance of visual language as an
	CO 2	To discuss the foundations of Research and audience analysis that is imperative to successful advertising		CO 3	To provide practical training in the field of advertising & make learner industry ready
	CO 3	To understand the scope and techniques of Advertising and Marketing research, and their utility.			
		BRAND BUILDING	3.		BRAND MANAGEMENT
	CO 1	To understand the awareness and growing importance of Brand Building		CO 1	To understand the awareness and growing importance of brand management.
	CO 2	To know the various new way of building brands		CO 2	To know how to build, sustain and grow brands
	CO 3	To know about the global perspective of brand building		CO 3	To know the various sources of brand equity. To know about the global perspective of brand management
		For Shri L P Raval College of Mass Media & Management Studies	M. Co.	GE OF MASS	brand management
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4.	AGENCY MANAGEMENT			ADVI	ERTISING IN CONTEMPORARY SOCIETY
-3	CO 1	To acquaint the students with concepts, techniques and give experience in the application of concepts for developing an effective advertising campaign.		CO 1	To understand the environment of Advertising in Contemporary Society To understand Liberalization and its impact on the economy and other areas of Indian
	CO 2	How an ad agency works and what opportunities exist		CO 3	To compare and analyse the advertising environment of different countries
	CO 3	To familiarize students with the different aspects of running an ad agency To inculcate competencies thereby enabling them to undertake professional work with the advertising industry.			Chynolinent of different countries
5.	DI	RECT MARKETING & E-COMMERCE	5.		MEDIA PLANNING & BUYING
	CO 1	To understand the awareness and growing importance of Direct Marketing The objective is to use various direct marketing techniques (traditional and modern) for		CO 1	To develop knowledge of major media characteristics. To understand procedures, requirements, and techniques of media planning and buying
	customer loy	reaching to ultimate customers and build up customer loyalty and database management		CO 2	To learn the various media mix and its implementation
	CO 2	To understand the increasing significance of E-Commerce and its applications in business and various sectors.		CO 3	To understand budget allocation for a Media plan and fundamentals
	CO 3	To provide an insight on Direct Marketing activities on various Social Media platforms through E-commerce and its emerging significance in business.			
6.		CONSUMER BEHAVIOUR	6.	AI	OVERTISING & SALES PROMOTION
	CO 1	To understand the sociological & psychological perspective of consumer behaviour.		CO 1	Students should be able to demonstrate a thorough understanding of the major sales promotion concepts,
	CO 2	To introduce students to the complexities of consumer behaviour, its importance in marketing & advertising		CO 2	Use a framework to make effective sales promotion decisions, and
	CO 3	To sensitize students to the changing trends in consumer behaviour		CO 3	Adopt the necessary skills and point of view of an effective sales promotion campaign

For Shri L P Raval College of Mass Media & Management Studies





PROGRAMME OUTCOMES (POs) COURSE OUTCOMES (COs) OF BACHELOR OF SCIENCE IN HOSPITALITY STUDIES

For Shri L P Raya College of Mass Media & Managament Studies





Bachelor of Science in Hospitality Studies

Programmes Outcomes

Towards the end of the program, the students of Hospitality Management will be able

- 1. To achieve skills for guest satisfaction in the Hospitality industry.
- 2. To achieve skills and knowledge of critical thinking in the Hospitality industry.
- 3. To achieve leadership skills in the Hospitality industry.
- 4. To achieve skills of effective communication in the Hospitality industry.
- 5. To achieve skills of multicultural perspectives in the Hospitality industry.
- 6. To achieve skills to use knowledge for economic and environmental sustainability.
- 7. To achieve skills of ability to perform best in tourism like Airline, Cruise, Travel agencies.

For Shri L Covel College of Mass Media & management Studies





COURSE OUTCOME BACHELOR OF SCIENCE IN HOSPITALITY STUDIES

		FY B.	Sc.H	S	
		Semester I			Semester II
Sr. No		Subject	Sr. No		Subject
1.		Food Production & Patisserie I	1.		Food Production & Patisserie I
		Demonstrate a right attitude and the required basic knowledge and technical skills in the art of culinary and the food production		CO 1	Demonstrate basic to advanced operational standards of professional kitchen with regards to safety procedure and hygiene
	CO 1	department. Appraise Hierarchy of Classical French Culinary Brigade and create a deeper insight on its characteristics and application in real life scenario		CO 2	Appraise the basic layout of the kitchen and comprehend its importance. Evaluate & discuss various types of fruits, vegetables and ingredients used in the kitchen
	CO 2	Discuss about the origins of cooking and critically evaluate various methods of cooking with its application and uses. Develop the technical knowhow on various		CO 3	Develop the skills in preparing various foundation stocks and mother sauces made French kitchens. Illustrate detailed techniques of menu planning, pastries, pastr
	CO 3	ingredients, classical French cooking, its Mother Sauces, Foundation Stocks, French Dishes, Desserts, Cakes, Breads and Cookies Practise &. organise the basic Mise-en-place			creams, chocolates, tea and coffee.
. _		Food & Beverage Service I	2.		Food & Beverage Service I
	CO 1	Identify the role of the Food and Beverage Service department and explain its organization structure and importance.		CO 1	Analyse & discuss various types of menus, its origin, and principles and execute various types of services.
	CO 2	Prioritize on inculcating the duties and responsibilities of beverage service staff members, and summarise techniques and procedures for responsibly selling and serving cocktails, beer, and wine		CO 2	Prioritise on French Classical Menu and evaluate its accompaniments. Explain cigars, cigarettes and create a deeper sense on various types of tobacco, brand names, country of origin.
	CO 3	Discuss various service methods and procedures followed in the department. Appraise how "moments of truth" affect guests, staff members, and managers, and		CO 3	Discover the technical and theoretical knowhow on Restaurant Reservation System KOT, BOT, etc



3.		Front Office I	3.		Front Office I
	CO 1	Justify and discuss the importance of the Hotel & Tourism Industry for the economy of our country. Define appropriate organization structures and memorise about duties in the Front Office and related		CO 1	Discuss on Stages of Guest Cycle and evaluate the Process of reservation for a guest as per hotel standards. Explain the Types, Modes and Sources of reservation Demonstrate various formats used during
		departments Focus on preparing guest relations and		CO 2	Guest Reservation and Registration, Flow guest activities taking place.
	CO 2	evaluate the practical aspect with guests. Develop the skills required as an efficient and effective receptionist in any hotel (large or Small) and to handle situations and types of guests in the job.		CO 3	Identify the Procedures for Guest Paging, issuing safety deposit locker and Guest roo change, Process for resolving Guest Complaints effectively. Appraise the Importance of processing reservation for
	CO 3	Elaborate on the role of public relations with the hotel industry			hotel and guest.
T		Housekeeping I	4.		Housekeeping I
	CO 1	Demonstrate on the role of the housekeeping department and explain its organization structure and importance. Illustrate basic		CO 1	Discuss on Cleaning of guest rooms as per hotel standards various procedures and principles of cleaning
		cleaning equipment, cleaning agents and explain their use.		CO 2	Observe and employ the process of Cleanin of guest rooms as per hotel standards on different status
	CO 2	Perform basic cleaning procedures of various surfaces			Observe and illustrate different types of guest room, define guest room status codes.
	CO 3	Classify on various duties and responsibilities of Housekeeping Department		CO 3	Discuss pests & implement the basics of integrated pest management using different methods of pest control.
t		Communication Skill I	5.		Communication Skill I
	CO 1	Develop and apply speaking & listening skills and strategies			Develop the understanding of the concept of Communication. Apply various elements of
	CO 2	Develop the skill set on generating, planning and drafting ideas.		CO 1	French communication such as Time, Direction, Office dialogues in professional workplace.
	CO 3	Validate on improving vocabulary for precision and impact. Employ dialogues and phrases using grammar (French & English) accurately and appropriately.		CO 2	Dialogues in a professional workplace. Evaluate and illustrate the aspects of communication such as Letters, Reports, Applications, and Complaints. Illustrate and
					employ various effective communication methods such as Brainstorming, presentation, Interviews.
		For Shri L P Raval Sollege of Mass Media & Management Studies	SSI	CO 3	Construct French Recipes, Culinary Procedure
		Principal	MITS (East)	EDIA S MARIA SENSON DE LA CONTRA DEL CONTRA DE LA CONTRA DEL CONTRA DE LA CONTRA DE	



6.	Information Technology				Principles of Hotel Accountancy
		Generalise with the theory inputs with respect to understanding the fundamentals of		CO 1	Develop a deeper understanding of Evolution of Management and its principles
	CO 1 computers and necessary skills to operate the generic applications and standard operating systems.	CO 2	Apply various principles of accountancy such as Journal, Ledger, and Cashbook. Subsidiary books, Elements & Concept of		
	CO 2	Develop the sense of use of Information Technology for the latest trends in the Hospitality Sector. Demonstrate the skill set on presentation using the various programs		CO 3	Profit in Hotel business. Analyse and evaluate Bank Reconciliation Statement, Trial Balance.
	CO 3	and software. Justify and employ the understanding on Network Address & Node Address, Network Security – Firewalls (Hardware & Software),			
7.	Bandwidth Food Safety & Nutrition		7.		Principles of Management
	CO 1	Justify and employ the importance of hygiene & sanitation in the catering industry		CO 1	Develop a deeper understanding on Evolution of Management and its principles.
	CO 2	Discuss about food and food safety standards and recommend its need for the Food Industry.		CO 2	Discuss on Principles of Management, Levels of Management and their functions, Managerial skills, Functions of Management
	Define nutrition, its function, sources & deficiency and defend the need for			Process of communication, Business communication.	
	CO 3	maintaining good health. Demonstrate the changes brought about in food nutrients during processing.		CO 3	Define the process of Organizing. Appraise & demonstrate the principles of Staffing, Coordination, Motivation and Learning

For Shri L. P. Raval College of Mass Media & Management Studies

